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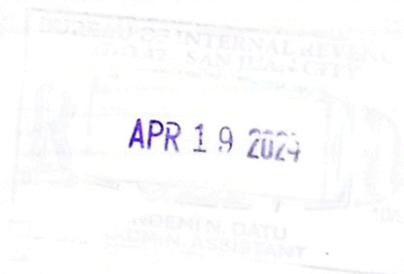
- Unionbank Online (for Unionbank Individual and Corporate Account Holders)
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Bureau of Internal Revenue



INDEPENDENT AUDITOR'S REPORT

The Board of Directors and Stockholders
Kalahi Realty, Inc.

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Kalahi Realty, Inc. (the Company), which comprise the statements of financial position as at December 31, 2023 and 2022, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2023, and notes to the financial statements, including material accounting policy information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2023 and 2022, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2023 in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2023, but does not include the financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2023 are expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.



In connection with our audits of the financial statements, our responsibility is to read the other information when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on the Supplementary Information Required Under Revenue Regulations No. 34-2020 and 15-2010

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations No. 34-2020 and 15-2010 in Note 24 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of Kalahi Realty, Inc. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.



Richie Jackson T. Padilla

Partner

CPA Certificate No. 125656

Tax Identification No. 267-165-440

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

BIR Accreditation No. 08-001998-152-2022, November 7, 2022, valid until November 6, 2025

PTR No. 10079989, January 6, 2024, Makati City

APR 13 2023

April 15, 2023



KALAHI REALTY, INC.
STATEMENTS OF FINANCIAL POSITION

	December 31	
	2023	2022
ASSETS		
Current Assets		
Cash and cash equivalents (Notes 5, 21 and 22)	P16,693,073	P15,558,130
Investments in debt instruments (Notes 9, 21 and 22)	66,894,677	41,909,880
Installment receivables and contract assets - current (Notes 6, 21 and 22)	2,915,822	1,807,835
Other receivables (Notes 7, 21 and 22)	663,202	45,950
Real properties held for development and sale (Note 8)	61,369,864	61,522,737
Prepayments and other current assets	444,866	532,393
Total Current Assets	148,981,504	121,376,925
Noncurrent Assets		
Investments in debt instruments (Notes 9, 21 and 22)	-	24,000,000
Installment receivables and contract assets - net of current portion (Notes 6, 21 and 22)	-	138,568
Property and equipment (Note 10)	9,525	17,072
Investment properties (Note 11)	67,993	203,991
Deferred tax asset - net (Note 18)	-	340,193
Total Noncurrent Assets	77,518	24,699,824
TOTAL ASSETS	P149,059,022	P146,076,749
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and other current liabilities (Notes 12, 21 and 22)	P698,727	P491,549
Customers' deposits and contract liabilities (Notes 13 and 19)	712,922	571,973
Total Current Liabilities	1,411,649	1,063,522
Noncurrent Liabilities		
Accrued retirement liability (Note 14)	1,627,958	1,439,898
Deferred tax liability - net (Note 18)	26,678	-
Total Noncurrent Liabilities	1,654,636	1,439,898
Total Liabilities	3,066,285	2,503,420
Equity (Note 15)		
Capital stock	78,006,687	78,006,687
Retained earnings	79,132,584	76,713,176
	157,139,271	154,719,863
Treasury shares, at cost	(11,146,534)	(11,146,534)
Total Equity	145,992,737	143,573,329
TOTAL LIABILITIES AND EQUITY	P149,059,022	P146,076,749

See accompanying Notes to Financial Statements.

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KALAHI REALTY, INC.
STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31		
	2023	2022	2021
REVENUE			
Real estate sales (Note 8)	₱2,466,103	₱2,143,750	₱2,281,017
Rental income (Notes 11 and 19)	2,223,983	1,994,664	2,115,899
	<u>4,690,086</u>	<u>4,138,414</u>	<u>4,396,916</u>
COST OF REAL ESTATE SALES AND RENTAL (Notes 8 and 11)	<u>288,872</u>	<u>274,717</u>	<u>512,086</u>
GROSS PROFIT	<u>4,401,214</u>	<u>3,863,697</u>	<u>3,884,830</u>
OPERATING EXPENSES (Note 16)	<u>4,325,449</u>	<u>4,324,884</u>	<u>4,481,715</u>
OTHER INCOME			
Interest income (Notes 5, 6 and 9)	2,938,785	1,861,852	1,802,734
Others - net	318,022	68,271	365,849
	<u>3,256,807</u>	<u>1,930,123</u>	<u>2,168,583</u>
INCOME BEFORE INCOME TAX	<u>3,332,572</u>	<u>1,468,936</u>	<u>1,571,698</u>
PROVISION FOR INCOME TAX (Note 18)	<u>913,164</u>	<u>316,023</u>	<u>20,318</u>
NET INCOME/ TOTAL COMPREHENSIVE INCOME	<u>₱2,419,408</u>	<u>₱1,152,913</u>	<u>₱1,551,380</u>
BASIC/ DILUTED EARNINGS PER SHARE (Note 20)	<u>₱0.034</u>	<u>₱0.016</u>	<u>₱0.022</u>

See accompanying Notes to Financial Statements.

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KALAHI REALTY, INC.**STATEMENTS OF CHANGES IN EQUITY****FOR THE YEARS ENDED DECEMBER 31, 2023, 2022 AND 2021**

	Capital Stock (Note 15)	Retained Earnings	Treasury Shares, at cost (Note 15)	Total
BALANCES AT JANUARY 1, 2021	₱78,006,687	₱74,008,883	(₱11,146,534)	₱140,869,036
Net income during the year	–	1,551,380	–	1,551,380
BALANCES AT DECEMBER 31, 2021	78,006,687	75,560,263	(11,146,534)	142,420,416
Net income during the year	–	1,152,913	–	1,152,913
BALANCES AT DECEMBER 31, 2022	78,006,687	76,713,176	(11,146,534)	143,573,329
Net income during the year	–	2,419,408	–	2,419,408
BALANCES AT DECEMBER 31, 2023	₱78,006,687	₱79,132,584	(₱11,146,534)	₱145,992,737

See accompanying Notes to Financial Statements.

KALAHI REALTY, INC.
STATEMENTS OF CASH FLOWS

	Years Ended December 31		
	2023	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	₱3,332,572	₱1,468,936	₱1,571,698
Adjustments for:			
Interest income (Notes 5, 6 and 9)	(2,938,785)	(1,861,852)	(1,802,734)
Retirement benefit expense (Note 14)	188,060	188,060	188,060
Depreciation (Notes 10, 11 and 16)	143,545	140,835	359,945
Loss on write-off of creditable withholding taxes (Note 16)	95,661	106,391	–
Operating income before working capital changes	821,053	42,370	316,969
Decrease (increase) in:			
Installment receivables and contract assets	(969,419)	3,038,787	(637,727)
Other receivables	(40,439)	26,807	(28,590)
Real properties held for development and sale	152,873	(3,861,280)	152,874
Prepayments and other current assets	28,900	(5,319)	(416,407)
Increase (decrease) in:			
Accounts payable and other liabilities	207,178	(59,825)	(110,037)
Customers' deposits and contract liabilities	140,949	(588,760)	501,579
Cash generated from (used in) operations	341,095	(1,407,220)	(221,339)
Interest received	1,048,073	1,623,706	2,058,346
Income taxes paid, including final taxes and creditable withholding taxes	(583,327)	(653,328)	(294,289)
Net cash provided by (used in) operating activities	805,841	(436,842)	1,542,718
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from:			
Maturity of investment in treasury bills	44,224,975	–	21,145,755
Maturity of investment in bonds	20,213,393	15,146,800	7,000,000
Additions to:			
Investment in treasury bills	(43,964,730)	–	(21,458,341)
Investments in bonds	(20,144,536)	(20,213,393)	(14,100,000)
Acquisition of property and equipment (Note 10)	–	(16,040)	(6,602)
Net cash provided by (used in) investing activities	329,102	(5,082,633)	(7,419,188)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	1,134,943	(5,519,475)	(5,876,470)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR (Note 5)	15,558,130	21,077,605	26,954,075
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 5)	₱16,693,073	₱15,558,130	₱21,077,605

See accompanying Notes to Financial Statements.



KALAHI REALTY, INC.

NOTES TO FINANCIAL STATEMENTS

1. Corporate Information and Authorization for Issuance of Financial Statements

Kalahi Realty, Inc. (the Company) was incorporated in the Philippines on April 4, 1989. The Company is primarily engaged in the acquisition by purchase, lease, donation or otherwise, and to own, use, improve, develop, subdivide, sell, mortgage, exchange, lease, develop and hold for investment or otherwise, real estate of all kinds, whether to improve, manage or otherwise dispose of buildings, houses, apartments, and other structures of whatever kind together with their appurtenances.

The Company's registered business address is Suite 214 State Condominium IV, Ortigas Avenue, Greenhills, San Juan City.

The financial statements were approved and authorized for issuance by the Board of Directors (BOD) on April 15, 2023.

2. Basis of Preparation, Statement of Compliance and Change in Accounting Policies and Disclosures

Basis of Preparation

The financial statements of the Company have been prepared on a historical cost basis and are presented in Philippine peso, which is the Company's functional and presentation currency. All values are rounded to the nearest Philippine peso, except when otherwise indicated.

Statement of Compliance

The financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs).

Changes in Accounting Policies

The accounting policies adopted by the Company are consistent with those of the previous financial years except for the adoption of new standards effective in January 1, 2023 as follows:

- Amendments to PAS 1 and PFRS Practice Statement 2, *Disclosure of Accounting Policies*

The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments to the Practice Statement provide non-mandatory guidance and has no impact on recognition and measurement.

- Amendments to PAS 8, *Definition of Accounting Estimates*

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an



input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

- Amendments to PAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*

The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

The Companies are expected to comply with the above PFRS/PAS pronouncements, otherwise, they will be subjected to fines and penalties by the SEC during the monitoring.

The amendments above did not impact the Company's financial position or performance.

Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. The Company intends to adopt the following pronouncements when they become effective. Adoption of these pronouncements is not expected to have a significant impact on the Company's financial statements.

Effective beginning on or after January 1, 2024

- Amendments to PAS 1, *Classification of Liabilities as Current or Non-current*
- Amendments to PFRS 16, *Lease Liability in a Sale and Leaseback*
- Amendments to PAS 7 and PFRS 7, *Disclosures: Supplier Finance Arrangements*

Effective beginning on or after January 1, 2025

- PFRS 17, *Insurance Contracts*
- Amendments to PAS 21, *Lack of exchangeability*

Deferred effectivity

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

3. Summary of Material Accounting and Financial Reporting Policies

The material accounting and financial reporting policies adopted in preparing the financial statements of the Company are summarized below and in succeeding pages. The policies have been consistently applied to all years presented unless otherwise stated.

Financial Instruments

Initial Recognition and Measurement.

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (FVOCI), and fair value through profit or loss (FVPL).



The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. The Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at FVPL, transaction costs.

In order for a financial asset to be classified and measured at amortized cost or FVOCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level. Financial assets with cash flows that are not SPPI are classified and measured at fair value through profit or loss, irrespective of the business model.

The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Financial assets classified and measured at amortized cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows while financial assets classified and measured at fair value through OCI are held within a business model with the objective of both holding to collect contractual cash flows and selling.

Subsequent Measurement.

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at FVPL

The Company has no financial assets classified at FVPL and FVOCI as at December 31, 2023 and 2022.

Meanwhile, the Company classifies its financial liabilities as financial liability at amortized cost.

The Company has no financial liabilities classified at FVPL as at December 31, 2023 and 2022.

Financial Assets at Amortized Cost.

Financial assets at amortized cost are subsequently measured using the effective interest rate (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Company's financial assets at amortized cost include cash and cash equivalents, investments in bonds and treasury bills presented as "Investment in debt instruments" and installment receivables and other receivables (see Notes 6 and 7).

The Company has no financial assets at FVOCI (debt instruments), financial assets designated at FVOCI (equity instruments) and financial assets at FVPL.

Financial Liabilities at Amortized Cost (Loans and borrowings).

After initial recognition, accounts payable and other current liabilities and customer's deposits (excluding contract liabilities) are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization and when the liabilities are derecognized.



This category includes accounts payable and other current liabilities and customer's deposits (excluding contract liabilities).

Impairment of Financial Assets

The Company recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at FVPL. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For cash in banks, short-term deposits and investment in debt instruments, the Company applies the low credit risk simplification. The probability of default and loss given defaults are publicly available and are considered to be low credit risk investments. It is the Company's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Company uses the ratings from the Moody's to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs.

For installment receivables, contract assets and other receivables, the Company applies a simplified approach in calculating ECLs. Therefore, the Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Company considers a financial asset in default when contractual payments are past due. However, in certain cases, the Company considers a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Company assesses that it has a currently enforceable right to offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Company and all of the counterparties.

Derecognition of Financial Assets and Financial Liabilities

Financial Assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the statement of financial position) when:

- the contractual rights to receive cash flows from the asset have expired; or



- the Company has transferred its right to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a “pass-through” arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognize the transferred asset to the extent of the Company’s continuing involvement. In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to pay.

Financial Liabilities

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such exchange or modification is treated as a derecognition of the original liability. The difference in the respective carrying amounts is recognized in the profit or loss.

Real Properties Held for Development and Sale

Real properties held for development and sale are carried at the lower of cost and net realizable value (NRV). NRV is the selling price in the ordinary course of business, less costs of completion and the estimated cost to make the sale. Land and land development include properties held for future development and properties being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation. Cost incurred for the development and improvement of the properties includes land cost, amounts paid to contractors for construction and development and borrowing costs, planning and design costs, costs of site preparation, professional fees, property transfer taxes, construction overheads and other related costs.

Property and Equipment

Property and equipment is stated at cost less accumulated depreciation and any accumulated impairment in value. Such cost includes the cost of replacing part of the property and equipment at the time the cost is incurred, if the recognition criteria are met, excluding the costs of day-to-day servicing.

The initial cost of property and equipment consists of its purchase price, including import duties, nonrefundable taxes and any directly attributable costs necessary in bringing the asset to its working condition and location for its intended use. Expenditures incurred after the item has been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized as expense in the period such costs are incurred. In situations where it can be clearly demonstrated that the expenditures have improved the condition of the asset beyond the originally assessed standard of performance, the expenditures are capitalized as additional costs of property and equipment.



An item of property and equipment is derecognized when either it has been disposed or when it is permanently withdrawn from use and no future economic benefits are expected from its use or disposal. Any gains or losses arising on the retirement and disposal of an item of property and equipment are recognized in the statement of comprehensive income in the year of retirement or disposal.

Depreciation is calculated on a straight-line basis over the following estimated useful lives of the assets:

	Number of Years
Construction equipment	5
Office equipment	2-5

The residual values, if any, useful lives and method of depreciation of the assets are reviewed and adjusted, if appropriate, at each reporting date and adjusted prospectively.

Fully depreciated assets are retained in the accounts until they are no longer in use and no further depreciation is charged to current operations.

Investment Properties

Investment properties are carried at cost, less accumulated depreciation and any accumulated impairment in value. Depreciation commences when the investment properties are available for use. Depreciation is computed using the straight-line method over the estimated useful life of 25 years. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met; and excludes the costs of day-to-day servicing of an investment property.

The residual amounts, useful life and depreciation method are reviewed periodically to ensure that the estimated residual values, and the periods and method of depreciation are consistent with the expected pattern of economic benefits from items of investment property. Depreciation ceases at the earlier of the date the item is classified as held-for-sale or upon derecognition of the investment properties.

Investment property is derecognized when it has either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal.

Any gains or losses on the derecognition of an investment property are recognized in profit or loss in the year of derecognition.

Transfers between investment properties, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of that property for measurement or disclosure purposes.

Impairment of Non-financial Assets

The carrying values of property and equipment and investment properties are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. The Company assesses at each reporting date whether there is an indication that an asset is impaired. If any such indication exists and where the carrying values exceed the estimated recoverable amounts, the assets are written down to their recoverable amounts. The recoverable amount is the greater of fair value less cost to sell and value-in-use. Valuation allowances are provided for the carrying amounts of assets which are not expected to be recovered. Impairment losses, if any, are recognized in profit or loss. A previously recognized loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss unless the asset is carried at revalued amount, in which case the reversal is treated as revaluation increase.



Interest in Joint Operations

The Company recognizes in its financial statements in relation to its interests in joint operations: (a) assets, including its share of any assets held jointly; (b) liabilities, including its share of any liabilities incurred jointly; (c) revenue from the sale of its share of the output arising from the joint operation; (d) share of the revenue from the sale of the output by the joint operation; and (c) expenses, including its share of any expenses incurred jointly.

Rental deposits

This account comprised of rental deposits paid by the Company's lessees which will be refunded at the end of the lease term, reduced by unpaid rental fees, penalties and/or deductions from repairs of damaged lease properties, if any.

Capital Stock

Capital stock is measured at par value for all common shares issued.

Treasury Shares

The Company's common shares which are reacquired (treasury shares) are deducted from equity at cost. No gain or loss is recognized in the profit or loss on the purchase, sale or cancellation of the Company's common shares.

Retained Earnings

Retained earnings represent the cumulative balance of period net income or loss, dividend distributions, prior period adjustments, effects of changes in accounting policy and other capital adjustments.

Revenue and Cost Recognition

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The Company assesses its revenue arrangements against specific criteria to determine if it is acting as a principal or as an agent. The Company has concluded that it is acting as principal in majority of its revenue arrangements.

Sale of Real Estate

Revenue from sale of real estate properties, where a sufficient down payment has been received, the collectability of the sales price is reasonably assured, the receivables are not subordinated and the seller is not obligated to complete improvements, is accounted for using the full accrual method.

For sale of real estate under installment basis, full revenue recognition is applied when more than 25% of the contract price has been collected in the year of sale.

Cost of Real Estate Sales

Cost of subdivision land sold is determined with reference to the specific cost incurred on the acquisition cost of the land.

Information about Company's Performance Obligation

The Company entered into contracts to sell with one identified performance obligation which is the sale of the real estate unit together with the services to transfer the title to the buyer upon full payment of contract price. The amount of consideration indicated in the contract to sell is fixed and has no variable consideration.



Contract Balances

Installment Receivables

Installment receivables represents the Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

Contract Assets

Contract assets pertain to unbilled revenue from sale of real estate. This is the right to consideration that is conditional in exchange for goods or services transferred to the customer. Contract asset is reclassified to installment receivable from real estate buyers when the periodic amortization of the customer becomes due for collection.

Contract Liabilities

These pertain to unearned revenue from sale of real estate. This is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. Collections from buyers of real estate properties are recognized as revenue once the Company's revenue threshold is reached.

Costs and Expenses

Costs and expenses are charged to operations when incurred.

Leases

The Company assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Leases in which the Company does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income is accounted for on a straight-line basis over the lease terms and is included in revenue due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income.

Retirement Benefits

The Company accrues estimated retirement benefits cost for its regular employees pursuant to RA No. 7641. The RA provides that in the absence of a retirement plan or agreement providing retirement benefits of employees in the establishment, an employee upon reaching the age of sixty years or more, but not beyond sixty-five years which is hereby declared the compulsory retirement age, who has served at least five years in the said establishment, may retire and shall be entitled to retirement pay equivalent to at least one-half month salary for every year of service.

Under the existing regulatory framework, Republic Act 7641 requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employees' retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan.

Income Taxes

Current Income Tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the end of the reporting period where the Company operates and generates taxable income.



Current income tax relating to items recognized directly in equity is recognized in equity and not in profit or loss.

Deferred Income Tax

Deferred income tax is provided, using the balance sheet liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences and carryforward benefits of unused tax credits from excess minimum corporate income tax (MCIT) over regular corporate income tax (RCIT), and unused net operating loss carryover (NOLCO), to the extent that it is probable that sufficient future taxable profits will be available against which the deductible temporary differences, and the carryforward benefits of MCIT and NOLCO can be utilized, except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that sufficient future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted as at the end of the reporting period.

Deferred income tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred income tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.

Deferred tax assets and liabilities are offset, if a legally enforceable right exists to offset current income tax assets against current income tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.



Value-added Tax (VAT)

Revenues, expenses, and assets are recognized net of the amount of VAT, if applicable. When VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the statement of financial position. Deferred output VAT is also recognized for the unpaid portion of receivable from the sales transactions. When input VAT exceeds output VAT, the excess is recognized as an asset in the statement of financial position to the extent of the recoverable amount.

Earnings Per Share

Basic earnings per share is computed by dividing net income during the year by the weighted average number of common shares issued and outstanding after considering the retroactive effect, if any, of stock dividends declared during the year.

Diluted earnings per share is computed in the same manner assuming that, the weighted average number of common shares outstanding is adjusted for potential common shares from dilutive instruments.

Operating Segment

For purposes of segment reporting, the Company's only primary activity and operating segment is real estate. This represents 100% of the total revenue in 2023, 2022 and 2021.

Events After the End of the Reporting Period

Post year-end events that provide additional information about the Company's financial position at the end of the reporting period (adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the notes to financial statements when material.

4. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the Company's financial statements in accordance with PFRSs requires management to make judgments and estimates that affect the amounts reported in the financial statements. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates.

Judgments

In the process of applying the Company's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on amounts recognized in the financial statements.

Existence of a Contract

The Company's primary document for a contract with a customer is the signed contract to sell. In cases wherein the contract to sell is not signed by both parties at report date, other signed documents including the reservation agreement, official receipts, quotation sheets and other documents are considered to contain the basic elements to qualify as a contract with the customer under PFRS 15.

Part of the Company's assessment process for revenue recognition is to assess the probability that the Company will collect the consideration to which it will be entitled in exchange for the real estate property that will be transferred to the customer. In evaluating whether collectability of an amount of consideration is probable, an entity considers the significance of the customer's initial payments in relation to the total contract price. Collectability is also assessed by considering factors such as past history with the customer, age and pricing of the property. Management regularly evaluates the historical cancellations and back-outs if it would still support its current threshold of customers' equity before commencing revenue recognition.



Revenue recognition method and measure of progress

The Company concluded that revenue for real estate sales is to be recognized over time because: (a) the Company's performance does not create an asset with an alternative use and; (b) the Company has an enforceable right for performance completed to date. The promised property is specifically identified in the contract and the contractual restriction on the Company's ability to direct the promised property for another use is substantive. This is because the property promised to the customer is not interchangeable with other properties without breaching the contract and without incurring significant costs that otherwise would not have been incurred in relation to that contract. In addition, under the current legal framework, the customer is contractually obliged to make payments to the developer up to the performance completed to date. Further, the Company requires a certain percentage of buyer's payments of total selling price (buyer's equity), to be collected as one of the criteria in order to initiate revenue recognition. Reaching this level of collection is an indication of buyer's continuing commitment and the probability that economic benefits will flow to the Company. In evaluating whether collectability of an amount of consideration is probable, the significance of the customer's initial payments in relation to the total contract price (TCP) is given consideration, that is at least 25% of the TCP.

The Company has determined that output method used in measuring the progress of the performance obligation faithfully depicts Company's performance in transferring control of real estate development to the customers.

Classification of Joint Arrangements

The Company determines the type of joint arrangement in which it is involved by assessing its rights and obligations arising from the arrangement. The Company assesses its rights and obligations by considering the structure and legal form of the arrangement, the contractual terms agreed to by the parties to the arrangement and, when relevant, other facts and circumstances. The Company classified joint arrangements with Natividad N. Alimurung (NNA) and Dizon Land Realty and Development Corporation (DLRDC) as joint operations. As such, the Company recognizes and measures the assets and liabilities (and recognizes the related revenues and expenses) in relation to its interest in the arrangement in accordance with relevant PFRS applicable to the particular assets, liabilities, revenues and expenses (see Note 8).

Distinction between Real Properties Held for Development and Sale, Investment Properties and Property and Equipment

The Company determines whether a property qualifies as real properties held for development and sale. In making this judgment, the Company considers whether the property will be sold in the ordinary course of business. For investment properties, the Company considers whether the property generates cash flows largely independent of the other assets and is held primarily to earn rentals or for capital appreciation. Property and equipment is held for use in the supply of goods or services or for administrative purposes. The Company considers each property separately in making its judgment.

Estimates

The key estimates and assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities are as follows:

Revenue and Cost Recognition

The Company's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenues and costs. The Company's revenue from real estate and construction contracts is recognized principally using the full accrual method.



Estimating Impairment of Receivables and Contract Assets

The Company uses judgment, based on the best available facts and circumstances, including but not limited to, assessment of the customers' operating activities (active or dormant), business viability and overall capacity to pay, in providing reserve allowance against recorded receivable amounts. These reserves are re-evaluated and adjusted as additional information is received. The Company regularly performs a regular review of the age and status of these accounts, designed to identify accounts for impairment.

The carrying values of installment receivables and contract assets and other receivables amounted to ₱2,915,822 and ₱86,390, respectively, as at December 31, 2023, and ₱1,946,403 and ₱45,950, respectively, as at December 31, 2022 (see Notes 6 and 7). No provision for impairment losses was recognized in 2023, 2022 and 2021.

5. Cash and Cash Equivalents

	2023	2022
Cash on hand	₱50,000	₱50,000
Cash in banks	5,145,154	4,033,501
Short-term deposits	11,497,919	11,474,629
	₱16,693,073	₱15,558,130

Cash in banks earn interest at the respective bank deposit rates. Short-term deposits consist of time deposits made for varying periods of up to three months depending on the immediate cash requirements of the Company and earn interest at the respective time deposit rates.

Total interest earned from cash and cash equivalents amounted to ₱34,122, ₱50,128 and ₱284,600 in 2023, 2022 and 2021, respectively.

6. Installment Receivables and Contract Assets

	2023	2022
Due within one year*	₱2,915,822	₱1,807,835
Due after one year*	–	138,568
	₱2,915,822	₱1,946,403

*Includes unbilled revenue from sale of real estate

Installment receivables are interest-bearing at interest rates which range from 12% to 18% in 2023 and 2022 and are generally on 3 to 5 years term. Interest earned from installment receivables amounted to ₱121,436, ₱354,592 and ₱379,734 in 2023, 2022 and 2021, respectively.

There is no provision for impairment losses recognized in 2023, 2022 and 2021.

7. Other Receivables

	2023	2022
Accrued interest receivable	₱576,812	₱–
Others	86,390	45,950
	₱663,202	₱45,950



Others include advances to officers and employees which are noninterest-bearing and are expected to be settled within the next financial year.

8. Real Properties Held for Development and Sale

Real properties held for development and sale pertain to land and land development carried at cost amounted to ₱61,369,864 and ₱61,522,737 as at December 31, 2023 and 2022, respectively.

The Company has two Joint Venture Agreements (JVAs) entered into with NNA and DLRDC for the development of the 771,296 square meters of land for subdivision into a residential community for sale to the public. Under the first JVA, the Company and DLRDC will share on a 50:50 basis for the first 30,417 square meters net saleable area.

Under the second JVA, the remaining net saleable area of the 740,879 square meters shall be divided among the joint operators under the agreed rates as follows:

The Company	36.5%
NNA	13.5%
DLRDC	50.0%

Under the JVAs, all costs and expenses in the development, from land preparation to full completion of all requirements to convert the land of the Company and NNA to commercially attractive lots for sale to the public, shall be totally for the account of DLRDC, the developer. There are no commitments and contingent liabilities that should be disclosed related to the JVA. Revenue from sale of real estate amounted to ₱2,466,103, ₱2,143,750 and ₱2,281,017 in 2023, 2022 and 2021, respectively.

Cost of real properties held for development and sale sold amounted to ₱152,874, ₱138,719 and ₱152,874 in 2023, 2022 and 2021, respectively.

9. Investments in Debt Instruments

Maturity Date	Net Interest Rates	2023	2022
Treasury bills			
June 26, 2024	4.77%	₱22,750,141	₱21,696,487
		22,750,141	21,696,487
Bonds			
February 11, 2023	1.95%	–	8,084,066
February 11, 2023	1.90%	–	7,129,327
April 19, 2023	3.60%	–	5,000,000
January 31, 2024	2.14%	17,000,000	17,000,000
March 9, 2024	4.00%	15,010,000	–
March 9, 2024	1.80%	7,000,000	7,000,000
March 12, 2024	4.60%	5,134,536	–
		44,144,536	44,213,393
		₱66,894,677	₱65,909,880
		2023	2022
Current		₱66,894,677	₱41,909,880
Noncurrent		–	24,000,000
		₱66,894,677	₱65,909,880



Movements in the investments are as follows:

	2023	2022
Treasury bills		
Balance at beginning of year	₱21,696,487	₱21,458,341
Additional investments during the year	43,964,730	-
Redemptions during the year	(44,224,975)	-
Interest income	1,313,899	238,146
Balance at end of year	22,750,141	21,696,487
Bonds		
Balance at beginning of year	44,213,393	39,146,800
Additional investments during the year	20,144,536	20,213,393
Redemptions during the year	(20,213,393)	(15,146,800)
Balance at end of year	44,144,536	44,213,393
	₱66,894,677	₱65,909,880

Total interest income earned from the investments above amounted to ₱2,783,227, ₱1,457,132 and ₱1,138,400 in 2023, 2022 and 2021 respectively.

10. Property and Equipment

	2023		
	Construction Equipment	Office Equipment	Total
Cost			
Balance at beginning and end of year	₱349,488	₱297,710	₱647,198
Accumulated Depreciation			
Balance at beginning of year	349,488	280,638	630,126
Depreciation (Note 16)	-	7,547	7,547
Balance at end of year	349,488	288,185	637,673
Net Book Values	₱-	₱9,525	₱9,525
<hr/>			
	2022		
	Construction Equipment	Office Equipment	Total
Cost			
Balance at beginning of year	₱349,488	₱281,670	₱631,158
Additions	-	16,040	16,040
Balance at end of year	349,488	297,710	647,198
Accumulated Depreciation			
Balance at beginning of year	349,488	275,801	625,289
Depreciation (Note 16)	-	4,837	4,837
Balance at end of year	349,488	280,638	630,126
Net Book Values	₱-	₱17,072	₱17,072

The cost of fully depreciated property and equipment still being used in operations amounted to ₱349,488 as at December 31, 2023 and 2022. Depreciation expense amounted to ₱7,547, ₱4,837 and ₱733 in 2023, 2022 and 2021, respectively (see Note 16).



11. Investment Properties

This account consists of condominium units held for rental. The movements are as follows:

	2023	2022
Cost	₱26,057,507	₱26,057,507
Accumulated depreciation:		
Balance at beginning of year	25,853,516	25,717,518
Depreciation	135,998	135,998
Balance at end of year	25,989,514	25,853,516
	₱67,993	₱203,991

The fair value of investment properties amounted to ₱67,918,734 and ₱55,638,032 as at December 31, 2023 and 2022, respectively. The fair values were determined using the Market Data Approach, wherein the value is based on sales, listings and other market data of comparable properties registered within the vicinity of the subject property. The fair values are based on average sales price per square meter, the significant unobservable input used in the valuation. The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Rental income generated from investment properties amounted to ₱2,223,983, ₱1,994,664 and ₱2,115,899 in 2023, 2022 and 2021 (see Note 19). Direct cost pertains to depreciation amounting to ₱135,998, ₱135,998 and ₱359,212 in 2023, 2022 and 2021, respectively.

Real property tax incurred amounted to ₱356,933, ₱255,637 and ₱388,329 in 2023, 2022 and 2021, respectively, and is included as part of "Taxes and licenses" under "Operating expenses" account in the statements of comprehensive income (see Note 16).

12. Accounts Payable and Other Current Liabilities

	2023	2022
Accrued expenses	₱257,149	₱171,002
VAT payable	400,793	287,030
Statutory liabilities	40,785	33,517
	₱698,727	₱491,549

Accrued expenses consist of professional fees and utilities. Accrued expenses and other payables are expected to be settled within the next financial year.

13. Customers' Deposits and Contract Liabilities

	2023	2022
Rental deposits (Note 19)	₱692,922	₱551,973
Contract liabilities	20,000	20,000
	₱712,922	₱571,973



Contract liabilities pertain to collections from buyers of real estate properties which will be recognized as revenue upon reaching the 25% threshold. In 2023, 2022 and 2021, the Company recognized revenue from sale of real estate from contract liabilities amounting to ₱2,466,103, ₱2,143,750 and ₱2,281,017, respectively.

There were no forfeitures of contract liabilities' deposits in 2023 and 2022.

14. Accrued Retirement Liability

The Company accrues estimated retirement benefits cost for its regular employees pursuant to RA No. 7641. The RA provides that in the absence of a retirement plan or agreement providing retirement benefits of employees in the establishment, an employee upon reaching the age of sixty years or more, but not beyond sixty-five years which is hereby declared the compulsory retirement age, who has served at least five years in the said establishment, may retire and shall be entitled to retirement pay equivalent to at least one-half month salary for every year of service.

Under the existing regulatory framework, Republic Act 7641 requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employees' retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan.

The following table present the amounts recognized in the statements of financial position and statements of comprehensive income:

	2023	2022
Beginning balance	₱1,439,898	₱1,251,838
Retirement benefit expense	188,060	188,060
Ending balance	₱1,627,958	₱1,439,898

15. Equity

Capital Stock

The Company's authorized capital stock is 100,000,000 shares with par value of ₱1.00 per share. The following table summarizes the reconciliation of the issued and outstanding shares of capital stock as at December 31, 2023 and 2022:

	Number of Shares	Amount
Issued shares	78,006,687	₱78,006,687
Less treasury shares	7,840,280	11,146,534
Outstanding shares	70,166,407	₱66,860,153

Treasury Shares

As at December 31, 2023 and 2022, the Company holds 7,840,280 shares of its own shares with a total cost of ₱11,146,534. Accordingly, retained earnings are restricted for distribution as dividends to the extent of the cost of treasury shares as at December 31, 2023 and 2022.



16. Operating Expenses

	2023	2022	2021
Personnel	₱1,722,828	₱1,597,109	₱1,481,342
Taxes and licenses (Note 11)	612,954	663,474	486,650
Consultancy	638,080	613,080	595,060
Outside services	305,697	281,980	207,058
Retirement benefit expense (Note 14)	188,060	188,060	188,060
Communication, light and water	114,039	150,547	93,369
Dues and fees	88,589	136,945	88,347
Repairs and maintenance	30,951	132,947	327,771
Loss on write-off of creditable withholding taxes	95,661	106,391	–
Directors' fees	87,002	91,937	90,994
Insurance	51,753	49,732	38,730
Representations	41,404	44,409	54,592
Rental	39,103	36,880	36,880
Transportations	67,550	25,525	28,097
Office supplies	8,441	13,918	8,127
Notarial fees	8,260	4,100	4,750
Donations	5,000	–	–
Depreciation expense (Note 10)	7,547	4,837	733
Commissions	–	–	497,540
Others	212,530	183,013	253,615
	₱4,325,449	₱4,324,884	₱4,481,715

17. Related Party Transactions

Parties are considered to be related if one party has the ability, directly and indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. This includes: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Company; (b) associates; and (c) individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the Company and close members of the family of any such individual.

Key Management Personnel

Short-term benefits of key management personnel amounted to ₱884,880, ₱851,280 and ₱833,280 in 2023, 2022 and 2021, respectively.

18. Income Taxes

The components of the Company's provision for (benefit from) income tax are as follows:

	2023	2022	2021
Current	₱58,627	₱351,876	₱37,980
Final	487,666	301,452	284,600
Deferred	366,871	(337,305)	(289,952)
Adjustment in current tax expense due to change in income tax rate	–	–	(12,310)
	₱913,164	₱316,023	₱20,318



Provision for current income tax represents MCIT in 2023 and 2021 while RCIT in 2022.

The Company's net deferred tax assets as at December 31 are as follows:

	2023	2022
Deferred tax assets on		
NOLCO	₱129,550	₱-
MCIT	96,607	-
Customers' deposits on real estate sales	-	5,000
Accrued retirement benefit	-	359,975
	226,157	364,975
Deferred tax liability on uncollected gross profit on real estate sales	(252,835)	(24,782)
Deferred tax assets (liabilities) - net	(₱26,678)	₱340,193

As at December 31, 2022, the Company did not recognize deferred tax assets totaling ₱135,921, which represents future deductible temporary differences on excess MCIT over RCIT and carryforward benefits of NOLCO. Management believes that it may not be probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized prior to its expiration.

As at December 31, 2023, the Company assessed that all deferred tax assets related to available NOLCO and excess MCIT over RCIT are recoverable thereby recognizing deferred tax assets totaling ₱226,157.

On September 30, 2020, the BIR issued Revenue Regulations No. 25-2020 implementing Section 4 (bbb) of "Bayanihan to Recover as One Act" which states that NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from gross income for the next five consecutive taxable years immediately following the year of such loss.

- a. As at December 31, 2023 and 2022, NOLCO of the Company can be carried forward and claimed as deduction from regular taxable income as follows:

Year Incurred	Amount	Addition	Balance	Expiry Year
2023	₱-	₱126,438	₱126,438	2026
2021	391,762	-	391,762	2026
	₱391,762	₱126,438	₱518,200	

- b. The following carryforward benefits of MCIT can be claimed as tax credits against future income taxes payable:

Year Incurred	Amount	Addition	Balance	Expiry Year
2023	₱-	₱58,627	₱58,627	2026
2021	37,980	-	37,980	2026
	₱37,980	₱58,627	₱96,607	



On March 26, 2021, the Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act to attract more investments and maintain fiscal prudence and stability was signed into law. Republic Act (RA) 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. The following are the key changes to the Philippine tax law pursuant to the CREATE Act:

- Effective July 1, 2020, regular corporate income tax (RCIT) rate is reduced from 30% to 25% for domestic and resident foreign corporations. For domestic corporations with net taxable income not exceeding ₱5million and with total assets not exceeding ₱100 million (excluding land on which the business entity’s office, plant and equipment are situated) during the taxable year, the RCIT rate is reduced to 20%.
- Minimum corporate income tax (MCIT) rate reduced from 2% to 1% of gross income effective July 1, 2020 to June 30, 2023.
- Imposition of improperly accumulated earnings tax (IAET) is repealed.

For 2023, 2022 and 2021, the Company used 25% in its income tax calculation.

On June 20, 2023, the Bureau of Internal Revenue issued Revenue Memorandum Circular (RMC) No. 69-2023 reverting the Minimum Corporate Income Tax (MCIT) rate to 2% of gross income effective July 1, 2023 pursuant to Republic Act (RA) No. 11534, otherwise known as the “Corporate Recovery and Tax Incentives for Enterprises (CREATE)” Act. MCIT rate was previously reduced from 2% to 1% effective July 1, 2020 to June 30, 2023 upon the effectivity of CREATE Act in 2021.

The reconciliation of provision for income tax computed at statutory income tax rate to provision for income tax as shown in the statements of comprehensive income is as follows:

	2023	2022	2021
Provision for income tax at statutory income tax rate of 25%	₱833,143	₱367,234	₱392,925
Adjustments to income tax resulting from:			
Interest income subjected to final tax	(704,337)	(376,814)	(355,750)
Final tax on interest income	487,666	301,452	284,600
Adjustment to deferred tax assets	224,053	–	135,920
Nondeductible expenses	72,639	30,034	25,974
Nontaxable income	–	(5,883)	–
Impact of CREATE	–	–	(463,351)
Provision for income tax	₱913,164	₱316,023	₱20,318

19. Lease Agreements

The Company, as a lessor, has various lease agreements with third parties which provide for lease rentals based on an agreed fixed monthly rate or as agreed upon by the parties. The lease term, as provided in the lease agreements, ranges from one to two years.

Rental income generated from these lease agreements amounted to ₱2,223,983, ₱1,994,664 and ₱2,115,899 in 2023, 2022 and 2021, respectively.

Related lease deposits recorded under “Customers’ deposits and contract liabilities” account in the statements of financial position amounted to ₱712,922 and ₱571,973 as at December 31, 2023 and 2022, respectively (see Note 13).



The future minimum lease receivables of the Company under its existing lease contracts that are collectible within one year amounted to ₱661,774 and ₱117,280 as at December 31, 2023 and 2022, respectively.

20. Earnings Per Share

Earnings per share is computed as follows:

	2023	2022	2021
Net income for the year (a)	₱2,419,408	₱1,152,913	₱1,551,380
Weighted average number of common shares outstanding (b)	70,166,407	70,166,407	70,166,407
Basic/ Diluted Earnings per share (a/b)	₱0.034	₱0.016	₱0.022

The Company has no potential commons shares from dilutive instruments in 2023, 2022 and 2021.

21. Financial Risk Management Objectives and Policies

The Company's financial assets and financial liabilities comprise cash and cash equivalents, investment in debt instruments, installment receivables and contract assets, other receivables, rental deposits and accounts payable and other current liabilities (excluding statutory liabilities), which arise directly from its operations.

The main risks from the Company's financial instruments are credit risk and liquidity risk. The BOD reviews and approves the policies for managing these risks and are summarized as follows:

Credit Risk

Credit risk, or the risk of counterparties defaulting, is controlled by the application of credit approvals, limits and monitoring procedures. Credit risk is minimized and monitored by limiting the Company's associations to business parties with high creditworthiness. Installment and other receivables are monitored on an ongoing basis through the Company's management reporting system.

In the Company's real estate business, title to the property is transferred only upon full payment of the purchase price. There are also provisions in the sales contract which allow forfeiture of installments/deposits made by the customer in favor of the Company and retain ownership of the property. The Company has the right to sell, assign or transfer to third party and any interest under sales contract, including its related receivables from the customers. These measures minimize the credit risk exposure or any margin loss from possible default in the payments of installments.

The Company does not have any significant exposure to any individual customer or counterparty nor does it have any major concentration of credit risk related to any financial instruments. The Company deals only with financial institutions duly evaluated and approved by the BOD.

The Company's exposure to credit risk arises from default of the counterparties, with a maximum exposure equal to the carrying values of these instruments.



As at December 31, 2023 and 2022, the credit quality of the Company's financial assets follows:

	2023	2022
Cash and cash equivalents*	₱16,643,073	₱15,508,130
Investments in debt instruments	66,894,677	65,909,880
Installment receivables and contract assets	2,915,822	1,946,403
Other receivables	663,202	45,950
	₱87,116,774	₱83,410,363

*Excluding cash on hand amounting to ₱50,000 as at December 31, 2023 and 2022

Cash and Cash Equivalents and Investment in Debt Instruments

Cash and investments in debt instruments are considered negligible since the counterparties are reputable banking institutions with high quality external credit ratings. Included in the cash and cash equivalents are cash in banks and short-term investments which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of ₱500,000 for every deposit account per banking institution.

The Company has not recognized any expected credit losses on cash and cash equivalents and investment in debt instruments in 2023, 2022 and 2021.

Receivables

The Company's financial assets are categorized based on the Company's collection experience with counterparties.

Liquidity Risk

Liquidity risk arises from the possibility that an entity will encounter difficulty in raising funds to meet associated commitments with financial instruments. The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of internally generated funds from operations.

The Company's objectives to manage its liquidity profile are: (a) to ensure that adequate funding is available at all times; (b) to meet commitments as they arise without incurring unnecessary costs; (c) to be able to access funding when needed at the least possible cost; and (d) to maintain an adequate time spread of refinancing maturities.

The tables below summarize and analyze the maturity profile of the Company's financial assets and liabilities in order to provide the complete view of the Company's liquidity and contractual commitments.

	December 31, 2023				Total
	On Demand	Within 6 months	6 to 12 months	Over 1 year	
Financial Assets					
Cash and cash equivalents	₱5,195,154	₱11,497,919	₱-	₱-	₱16,693,073
Investment in debt instruments	-	-	66,894,677	-	66,894,677
Installment receivables and contract assets	1,653,107	1,069,767	192,948	-	2,915,822
Other receivables	663,202	-	-	-	663,202
	7,511,463	12,567,686	67,087,625	-	87,166,774
Financial Liabilities					
Accrued expenses	-	257,149	-	-	257,149
Rental deposits*	712,922	-	-	-	712,922
	712,922	257,149	-	-	970,071
Liquidity Position	₱6,798,541	₱12,310,537	₱67,087,625	₱-	₱86,196,703



	December 31, 2022				Total
	On Demand	Within 6 months	6 to 12 months	Over 1 year	
Financial Assets					
Cash and cash equivalents	₱4,083,501	₱11,474,629	₱–	₱–	₱15,558,130
Investment in debt instruments	–	–	41,909,880	24,000,000	65,909,880
Installment receivables and contract assets	1,112,067	337,879	357,890	138,568	1,946,404
Other receivables	45,950	–	–	–	45,950
	<u>5,241,518</u>	<u>11,812,508</u>	<u>42,267,770</u>	<u>24,138,568</u>	<u>83,460,364</u>
Financial Liabilities					
Accrued expenses	–	171,002	–	–	171,022
Rental deposits*	551,973	–	–	–	571,973
	<u>551,973</u>	<u>171,002</u>	<u>–</u>	<u>–</u>	<u>742,995</u>
Liquidity Position	<u>₱4,689,545</u>	<u>₱11,641,506</u>	<u>₱42,267,770</u>	<u>₱24,138,568</u>	<u>₱82,737,389</u>

*Net of contract liabilities amounting to 20,000 as of December 31, 2023 and 2022.

Financial Assets. The maturity grouping is based on the remaining period from the end of the reporting period to the contractual maturity date or if earlier, the expected dates the assets will be realized.

Financial Liabilities. The maturity grouping is based on the remaining period from the end of the reporting period to the contractual maturity date.

Capital Management

The primary objective of the Company is to ensure that it maintains a strong financial position and its financial performance in order to support its operating activities, objectives and its capital expenditures.

The following table summarizes the total capital considered by the Company:

	2023	2022
Capital stock	₱78,006,687	₱78,006,687
Retained earnings	79,132,584	76,713,176
	157,139,271	154,719,863
Less treasury shares at cost	11,146,534	11,146,534
	₱145,992,737	₱143,573,329

22. Fair Value Measurement and Disclosures

Fair Value of Financial Instruments

Cash and cash equivalents, Investment in debt instruments (current), Installment receivables and contract assets, Other receivables, Accounts payable and other current liabilities and Rental deposits

The carrying values of these financial assets and liabilities approximate fair values due to the short-term nature of the balances.

Investment in Bonds and Treasury Bills

As at December 31, 2022, investment in debt instruments with carrying value of ₱24,000,000 has fair value amounting to ₱24,114,490. The fair value of the investment in bonds and treasury bills is determined by discounting the future cash flow using the prevailing market rates for instruments with similar maturities as at December 31, 2022, ranging from 5.72% to 5.74% (Level 3).

As at December 31, 2023 and 2022, the Company has no financial instruments measured at fair value.



Assets for which fair value disclosure is required

Investment Properties

The fair value of the Company's investment properties amounting to ₱67,918,734 and ₱55,638,032 as at December 31, 2023 and 2022, respectively, was determined using the Market Data Approach (see Note 11) and is classified under Level 3 of the fair value hierarchy.

In estimating the fair value of the investment property, management takes into account the market participant's ability to generate economic benefits by using the investment property in its highest and best use. Based on management assessment, the best use of the Company's investment property is its current use.

23. Operating Segments

The Company is primarily engaged in the acquisition by purchase, lease, donation or otherwise, and to own, use, improve, develop, subdivide, sell, mortgage, exchange, lease, develop and hold for investment or otherwise, real estate of all kinds, whether to improve, manage or otherwise dispose of buildings, houses, apartments, and other structures of whatever kind together with their appurtenances and considers such as its primary activity and only operating segment. Management monitors the operating results (net sales and net income) of the Company for the purpose of making decisions about resource allocation and performance assessment.

Revenue, net income, total assets and total liabilities as at and for the years ended December 31, 2023, 2022 and 2021 are the same as reported elsewhere in the financial statements.

Segment information for this reportable business segment is shown in the following table:

	2023	2022	2021
Revenue	₱4,690,086	₱4,138,414	₱4,396,916
Net income	2,419,408	1,152,913	1,551,380
Total assets	149,059,022	146,076,749	145,384,361
Total liabilities	3,292,442	2,503,420	2,963,945

There are no disaggregation of revenue other than those presented in the statements of comprehensive income.

24. Supplementary Information Required by the Bureau of Internal Revenue

Revenue Regulations No. 34-2020

The Company is not covered by the requirements and procedures for related party transactions under Section 2 of Revenue Regulations No. 34-2020.

Revenue Regulations No. 15-2010

The Company reported and/or paid the following types of taxes in 2023:

VAT

Details of the Company's net sales/receipts, output VAT and input VAT accounts are as follows:

a. Output VAT

The Company is a VAT-registered Company with VAT output tax declaration of ₱596,941 for the year based on the amount collected as rental income amounting to ₱2,223,983.



VAT payments made during the year amounted to ₱188,333.

The Company's sales are based on actual collections received, hence, may not be the same as amounts accrued in the statements of comprehensive income.

b. Input VAT

Balances at January 1, 2023	₱-
Current year's domestic purchases/payments for domestic purchase of service	7,824
Input VAT applied against output VAT	(7,824)
	<u>₱-</u>

Other Taxes and Licenses

Details of the Company's taxes and license fees in 2023 are as follows:

Real property tax	₱356,933
Business taxes	256,021
	<u>₱612,954</u>

Withholding Taxes

The amount of withholding taxes paid/accrued for the taxable year amounted to:

	Paid	Accrued	Total
Expanded withholding taxes	₱29,475	₱-	₱29,475
Withholding taxes on compensation and benefits	57,108	38,212	95,320
	<u>₱86,583</u>	<u>₱38,212</u>	<u>₱124,795</u>

No expanded withholding taxes payable as at December 31, 2023.

Tax Assessments and Cases

The Company has no ongoing tax assessments and cases with the Bureau of Internal Revenue as at December 31, 2023. Likewise, the Company has no other pending tax cases outside the administration of BIR as at December 31, 2023.



Kalahi Realty, Inc.

Suites 214-215 State Condominium IV
Ortigas Avenue, Greenhills,
San Juan City, Philippines
Telephone Nos. 8570-3639

KALAHI REALTY INC_SEC 17-A_22 APRIL 2024

COVER SHEET

For
2023 AUDITED FINANCIAL STATEMENTS

SEC Registration Number

0	0	0	0	1	6	1	8	7	2
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COMPANY NAME

K	A	L	A	H	I	R	E	A	L	T	Y	,	I	N	C	.																						

PRINCIPAL OFFICE (No. / Street / Barangay / City / Town / Province)

S	u	i	t	e		2	1	4	,		S	t	a	t	e		C	o	n	d	o	m	i	n	i	u	m		I									
V	,		O	r	t	i	g	A	s		A	v	e	n	u	e	,		G	r	e	e	n	h	i	l	l	s										
S	a	n		J	u	a	n	,		C	I	i	y		M	e	t	r	o		M	a	n	i	l	a												

Form Type

1	7	-	A
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Department requiring the report

S	E	C
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Secondary License Type, If Applicable

N	/	A
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COMPANY INFORMATION

Company's Email Address

kalahirealty@yahoo.com
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Company's Telephone Number

8570-3639

Mobile Number

09167039624

No. of Stockholders

2,624

Annual Meeting (Month / Day)

Last Wednesday of May

Fiscal Year (Month / Day)

12/31

CONTACT PERSON INFORMATION

The designated contact person ***MUST*** be an Officer of the Corporation

Name of Contact Person

Francis V. Gustilo

Email Address

fvgustilo@yahoo.com
--

Telephone Number/s

8570-3639

Mobile Number

09189053316

CONTACT PERSON'S ADDRESS

--

NOTE 1 : In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

Kalahi Realty, Inc.

Suites 214-215, State Condominium IV
Ortigas Avenue, Greenhills
San Juan City, Philippines
Telephone Nos. 8570-3639

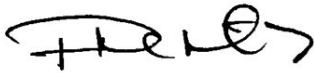
STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of KALAHI REALTY, INC, is responsible for the preparation and fair presentation of the financial statements for the years ended December 31 2023 and 2022, including the additional components attached therein, in accordance with the prescribed financial recording reporting framework indicated therein, and for such internal control management determines is necessary to enable of financial statements that are free from material misstatement, whether to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors reviews and approves the financial statements and submits the same to the stockholders or members.

Sycip Gorres Velayo and Co. (SGV & Co.), the independent auditors, appointed by the stockholders for the period ended December 31, 2023 and 2022 has examined the financial statements of the Company in accordance with Philippine Standards of Auditing, and its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.



FRANKLIN D. MATSUDA
President/Chairman of the Board



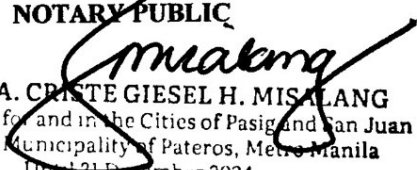
VALENTINO M. TUBADA
Chief Finance Officer

SUBSCRIBED AND SWORN to before me this 18 APR 2024 day of 2024. Affiants exhibiting to me their government issued identifications, as follows:

NAMES	CTC NO.	DATE OF ISSUE	PLACE OF ISSUE
FRANKLIN D MATSUDA	Driver's Lic.NO984027759		Expiry 11/05/2026
VALENTINO M TROBADA	Driver's Lic.CO181014274		Expiry 09/09/2024

DOC NO. 353
PAGE NO. 72
BOOK NO. 13
SERIES OF 2024

NOTARY PUBLIC


ATTY. MA. CRISTE GIESEL H. MISALANG
Notary Public for and in the Cities of Pasig and San Juan
and in the Municipality of Pateros, Metro Manila
Until 31 December 2024

Appointment No. 239 (2023-2024)
PTR No. 1749329 / San Juan / 1/2/2024
IBP No. 382450/ Manila III/ 12/30/2023 (For MD 2024)
Roll of Attorneys No. 80600
MCLE Compliance No. VIII-0003245/ 17 July 2023/
Valid until 14 April 2028
Room 110 Marca Leon Limketkai Bldg., Ortigas Avenue
Greenhills, San Juan City, Metro Manila 1503

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-A

ANNUAL REPORT PURSUANT TO SECTION 17
OF THE SECURITIES REGULATION CODE AND SECTION 141
OF THE CORPORATION CODE OF THE PHILIPPINES

1. For the fiscal year ended **December 31, 2023**
2. SEC Identification Number **161872** 3. BIR Tax Identification No. **000-645-746-000**
4. Exact name of issuer as specified in its charter:

KALAHI REALTY INC.

5. **Republic of the Philippines** 6. (SEC Use Only)
SAN JUAN, METRO MANILA Industry Classification Code:

7. **SUITE 214 STATE, COND. IV, ORTIGAS AVENUE**
GREENHILLS, SAN JUAN, M.M. **1502**
Address of principal office Postal Code

8. **(02)85703639**
Issuer's telephone number, including area code

9. **N/A**
Former name, former address, and former fiscal year, if changed since last report.

10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sec. 4 and 8 of the RSA

<u>Title of Each Class</u>	<u>Number of Shares of Common Stock Outstanding</u>
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Class B Common	70,166,407
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11. Are any or all of these securities listed on a Stock Exchange.

Yes [] No [x]

If yes, state the name of such stock exchange and the classes of securities listed therein:

12. Check whether the issuer:

(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17.1 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports);

Yes has submitted on line SEC Form 17-C (CGFD) , SEC Form 23-A on Nov. 23,2023 , SEC Form 20-IS on Aug. 25,2023 and Letter on the certification of attendance of the Board on Dec.21,2023.

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes No

13. The aggregate market value of the voting stock held by non-affiliates of the registrant computed by reference to the price at which the stock was sold, or the average bid and asked prices of such stock, as of a specified date within sixty (60) days prior to the date of filing at a book value per share of P2.08324. The non-affiliates represent 19.34% of total voting shares.

PART I BUSINESS AND GENERAL INFORMATION

ITEM 1. BUSINESS

Kalahi Realty Inc. (KRI), is a stock corporation and was incorporated under the laws of the Republic of the Philippines on April 3, 1989 with registered office address at Suite 214, State Condominium IV, Ortigas Avenue, Greenhills, San Juan, Metro Manila

The company had not been encountering problems that may lead to bankruptcy, receivership or similar proceedings. Neither is there any material reclassification, merger, consolidation, or purchase or sale of a significant amount of assets not in the ordinary course of business.

Kalahi Realty Inc. is primarily engaged in the acquisition by purchase, lease, donation or otherwise, and to own, use, improve, develop, subdivide, sell, mortgage, exchange, lease, develop and hold for investment or otherwise, real estate of all kinds, whether improve, manage or otherwise dispose of buildings, houses, apartments, and other structures of whatever kind together with their appurtenances.

In its initial operation KRI acquired ownership and administration of the Dizon Townhouses on P. Guevarra St., San Juan, comprising 17 townhouse units that were all sold and five (5) condominium units in the State Condominium IV Building in Ortigas Avenue, Greenhills. Subsequently KRI acquired by purchase additional two (2) in the same building.

Initiating its operation in the subdivision business KRI entered into a Joint Venture Agreement for the development and subdivision of a 74-hectare land located approximately five (5) kilometers away north of the City of San Fernando, Pampanga. Since this land was several hundred meters away from the main highway, i.e. Mac Arthur highway, KRI bought some pieces of land between the property and the highway to provide a direct and more convenient access road to and from the prospective subdivision. The piece of land acquired and located closest to the highway, with an area of two (2) hectares, was developed, the concrete roadway constructed and the areas on both sides of the road were converted into commercial lots. To date a total of 3 lots still retained by the company while a total of 20 lots were already disposed.

While the 74 hectares was privately owned it was formerly a private agricultural land, it was tenanted and subjected to land reform by the Agrarian Reform Commission who awarded some areas for distribution to the farmer tenants. In order to prevent the division of the property into small and separate parcels of land, KRI bought all the rights of the duly recognized tenants. Hence, the areas pertaining to the tenants together with some areas owned by the original owner also sold to KRI resulted in the ownership by KRI of 455,099 square meters out of the total 740,879 square meters, the balance of 285,780 square meters being retained by the original owner, subject to the Joint Venture Agreement.

KRI shares of stock are not registered for public sale with the Securities and Exchange Commission and the company is not listed in the Philippine Stock Exchange, KRI made it a point to assist stockholders by offering to buy shares of any stockholders who may decide to convert their shares of stock into cash. On Dec. 31,2011 the company was able to reacquire an accumulated 7,840,280 shares at a total purchase price of P11,146,534, now classified as treasury shares.

On October 10, 2005 KRI entered into a Joint Venture Agreements with NATIVIDAD ALIMURUNG AND DIZON LANDS REALTY AND DEVELOPMENT CORP. (DLRDC) under two Joint Venture Agreements (JVA's) .These are for the development of the 771,296 square meters of land for subdivision into a residential community for sale to the public. The resulting net saleable area of the 30,417 square meters of land, covered by the first JVA, will be divided between the Company and DLRDC on a 50:50 basis. Under the second JVA, the net saleable area of the 740,879 square meters shall be divided among joint ventures under the agreed rates as follows:

Kalahi Realty Inc.	35.50 %
Natividad N. Alimurung	13.50%
DLRDC	50.00%

Under the JVAs , all costs and expenses in the development from land preparation to full completion of all requirements to convert the land of the Company and Natividad Alimurung to commercially attractive lots for sale to the public, shall be totally for the account of DLRDC, the developer.

The registrant is in the realty business and its areas of concentration at the moment are Bacolor Pampanga and City of San Fernando where it is developing a residential subdivision. As a result of the development activity there was the Phase I which is 100% complete comprising of ten (10) has. that yielded developed lots divided into abovementioned distribution ratio which KRI (La Primavera project) shared ninety five (95) lots or approximately twenty seven thousand three hundred eighty five (27,385) square meters or 2.7 has. As of December 31,2023 a total of 85 lots were already sold.

As to the products or goods are or will be produced or services that are or will be rendered the registrant purely does and proposes up to the extent of leasing condo units and selling of Joint Venture lots.

Registrant sales contribution and net income mainly of local market only without any participation or any percentage of sales or revenues resulted from foreign sales. In which case it does not entail distribution methods of the products and services.

As a result of Joint Venture Agreement which was previously mentioned the company is dependent on sales force and strategy of JVA partner. It was also our experience that never from a single or few customer that the registrant business is solely dependent on generating revenues. Presently there are no major existing sales contracts so far entered. So much so that for the last eighteen (18) years the company merely relied on JVA partner for the development activities, cost and effects of compliance with environmental laws. Nevertheless, for the past ten years no occurrence of problem with environmental regulations.

There was no publicly-announced new product or service so much so that no further engineering and product designing are necessary. In the same manner there were no principal terms and expiration dates of all patents, trademarks, copyrights, licenses, franchises, concessions and royalty agreements held.

The principal products or services and markets have indicated a very significant contribution in the revenues. Of the total revenues for the year fifty eight percent (58%) represent rental income and bank interest while forty two percent (42%) goes to a single sale of lot.

The registrant is very dependent on the approach of the JVA partner in the project by selling acceptable medium-priced lots where other competitors have significant share of the market. The participation of KRI is purely as a land-owner. As stated in the joint venture contract the JVA partner was the one in charge of marketing and selling. ***The registrant is negative in identifying the area of competition as it merely awaits JVA partner strategy in operations.***

As of December 31, 2023, Phase I was fully developed and with regular maintenance. This Phase I produced sales that most of the revenues of the Company are emanating whereas Phase II is still under development. The company merely oversees and observe its JVA partner in competing with the market. ***Being dependent from JVA partner it is not necessary to describe and itemize major existing contracts, approval of principal products and steps taken in complying with governmental regulations.***

As of December 31, 2023 KRI employs a total number of five (5) permanent and regular employees composed of a. President; b. Vice President/Treasurer, Chief Accountant and Corporate Secretary/Legal Officer while other personnel is categorized as management technical consultant Chief Accountant/Comptroller. Employees are not subject to Collective Bargaining Agreement (CBA) and for more than thirty years and never a strike or dispute occurred. So much so that once the Government issued memo requiring adjustments on wages and benefits of employees and staffs as such are strictly adhered and effected.

There are main risk/s involved from the Company's financial instruments among others, credit risk and liquidity risk. The BOD reviews and approves the policies for managing these risks.

ITEM 2. PROPERTIES

Kalahi Realty Inc. (KRI) owns for development a total of 50.5 hectares of land between **San Isidro, Bacolor and Del Rosario, San Fernando in Pampanga**. Of the total the two (2) has. were located on the front and along the McArthur Highway in San Fernando, Pampanga developed and made available for sale and only three (3) lots remained unsold and reserved. The company also owns eight (8) office units at the **State Condominium IV, Ortigas, San Juan, Metro Manila**. Two (2) units are currently being used as offices by CMD & KRI. The remaining six (6) units are all occupied and being rented as of Dec. 31, 2023.

On April 1, 2012, the registrant bought one (1) unit Condominium located at **PSE Exchange Centre Cond. Corp. Building, Ortigas Center, Pasig City** as part of expansion plan and that the property is now under rental.

The registrant has complete ownership of the above-mentioned properties and not one of these properties is mortgaged. ***Also, in the past and ensuing board meetings there are no resolutions wherein the company intends to acquire properties in the next 12 months.***

ITEM 3. LEGAL PROCEEDINGS

KRI has no pending legal proceedings of which any of its property.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY
HOLDERS**

The annual meeting of the stockholders was held virtually on Nov. 23, 2023. The details under this item are contained in the minutes of stockholders and directors' meetings filed with the commission.

**PART II
OPERATIONAL AND FINANCIAL INFORMATION**

**ITEM 5. MARKET FOR ISSUER'S COMMON EQUITY AND RELATED
STOCKHOLDER MATTERS**

(1) Market Information

Not Applicable

(2) Holders

KRI has a total of 70,166,407 outstanding Common Class A shares (net of 7,840,280 treasury shares). As of December 31, 2023, the company has 2,624 (inclusive of KRI own treasury shares) stockholders on

The top twenty (20) stockholders of the registrant as of December 31, 2023 are as follows:

	STOCKHOLDERS		SHARES	%
1	Lordiz and Co., Inc.	FILIPINO	10,360,350	14.77%
2	Diz-Marc Fortunes, Inc.	FILIPINO	10,156,459	14.47%
3	Little Flower Corporation	FILIPINO	6,615,632	9.43%
4	Markeisha Development Corporation	FILIPINO	5,607,343	7.99%
5	Fordjem Enterprises Inc.	FILIPINO	4,707,504	6.71%
6	Marcel Holdings Corporation	FILIPINO	4,481,304	6.39%
7	Lutgarda D. Lacson	FILIPINO	3,945,833	5.62%
8	Lourdes D. Dizon &/Or Fortunata D. Matsuda Account	FILIPINO	2,011,492	2.87%
9	Teresita D. Dizon	FILIPINO	1,865,374	2.66%
10	Carllo, Inc.	FILIPINO	1,828,268	2.61%
11	Juver Enterprises Inc.	FILIPINO	1,231,345	1.75%
12	Gibraltar Mining Enterprises, Inc.	FILIPINO	1,161,950	1.66%
13	Acrodiz Estate Realty & Development Corporation	FILIPINO	960,177	1.37%
14	Lourdes D. Dizon	FILIPINO	747,973	1.07%
15	Michael O. Uy	FILIPINO	480,500	0.68%
16	Abacus Securities Corporation	FILIPINO	466,419	0.66%
17	Elma Laguinia	FILIPINO	412,500	0.59%
18	Dizon-Jose Realty & Dev't. Corp.	FILIPINO	351,301	0.50%
19	Joel D. Matsuda.	FILIPINO	356,180	0.51%
20	Juvencio D. Dizon &/or Veronica C. Dizon	FILIPINO	234,235	0.33%
	Subtotal		57,982,139	82.64%
	OTHER STOCKHOLDERS		20,024,548	17.36%
	Subtotal		78,006,687	
	LESS : TREASURY SHARES		(7,840,280)	
	TOTAL SHARES		70,166,407	100.00%

(3) Dividends

The retained earnings are restricted for distribution as dividends to the extent of P11,146,534 representing the cost of treasury shares while most of the remaining balance is reserved for future plan of acquiring properties for development. There were no cash nor stock dividends declared during the year 2023.

(4) Recent Sales of Unregistered or Exempt Securities, Including Recent Issuance of Securities Constituting an Exempt Transaction

There are no recent sales of unregistered securities.

ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OF PLAN OF OPERATION

Comparative amounts of revenues, expenses, assets, liabilities and stockholders' equity are as follows (million):

	2023	2022	2021
Revenues	P 4.690	P 4.138	P 4.397
Other Income	3.256	1.930	2.169
Cost of Sales & rental Income	(.289)	(.275)	(.512)
Operating Expenses	(4.325)	(4.325)	(4.482)
Provision for Income Tax	(.913)	(.316)	(.020)
Asset	149.059	146.077	145.384
Liabilities	3.066	2.503	2.964
Equity	145.993	143.573	142.420

Results of Operations for 2023

Year ended December 31,2023 compared to year ended December 31,2022

For the year ended Dec. 31,2023, KRI's net income from its business segments registered an increase of 109.85% or P1.266 million from P1.153 million in 2022 to P2.419 million in 2023.

Revenues

The total revenues were increased by 13.33% or P.552 million from P4.138 million for the 2022 to P4.690 million in 2023.

Real estate sales increased by P .322 million or 15.04% from P2.144 in 2022 to P 2.466 million in 2023.The was a result of increment in sales value of lot.

Rental and related services increased by P.229 million or 11.50 % from P 1.995 million in 2022 to P2.224 million in 2023.The increase was brought about by rental of 6 units in 2023 as against 5 units in 2022.

Interest income increased by 57.84% or P1,077 from P1.862 million in 2022 to P2.939 million in 2023. The increase was due to substantial increase of interest rate of deposits on placements or cash and cash equivalents as offset by in significant decrease of interests derived from installment receivables.

Other income was increased by P.250 million or 365.82% from P.068 million in 2022 as compared to P.318 million in 2023. The increase was due to various penalty expenses charged to delinquent installment customers and restructuring of other installment accounts.

Costs and Expenses

Cost of real estate sales and rentals increased by 5.15% or P.014 million (from P.275 million in 2022 to P .289 million in 2023). One of the components of the costs was costs of sales and rentals which points the decrease mainly due to depleting value of depreciation expense of assets.

Gross Profit

Gross profit margin for real estate sales in 2023 pegged at 93.838% and 93.378% in 2022. There was insignificant variance in amount since the cost of lot sold in 2023 as compared to 2022 are almost equal. There was no change in cost of sales and rental (depreciation).

Total operating expenses There was no variance appeared in 2023 as compared to 2022 as evident by figures from P4.325 million in 2022 to P 4.325 million in 2023.

Financial Condition as of December 31,2023 compared to December 31,2022.

As of December 31,2023 KRI, total assets increased by P2.982 million or 2.04% from the P146.077 million balance as of December 31,2022 compared to P149.059 balance as of Dec. 31,2023. The following are the material changes in account balances:

7.29% Net Increase in Cash and Cash Equivalents

The net increase mainly due to collection of installment accounts..

59.62% Increase in Investment in Bonds - Current

The increase mainly due to above mentioned reclassification from non-current investment accounts to current investments and the interests earned for the year.

61.29% Net increase in Contract Receivables

The increase mainly due to recognition of price increased of installment sale on a lot despite compensated by collection of old accounts.

1,343.31% Net Increase in Other Receivables

The increase mainly due to recording of accrued interest from various placements or bond investments..

0.25% Decrease in Real Estate Inventories Account

Decrease mainly due to cost of sale of lot..

66.67% Decrease in Investment Properties

The decrease was mainly due to cost of depreciation .

44.21% Decrease in Property and Equipment

The decrease mainly due corresponding depreciation cost of equipment.

42.15% Net increase in Accounts Payable, Accrued Expenses and Other liabilities

The increase in these accounts among others due VAT corresponding on Installment Sales recognition and increase of accrued professional fee .

24.64% Net increase in Contract Liabilities

The increase mainly due to cancellation refund of deposits (reverted back to deposit) and new deposit from new lessee.

1.69% Increase in Stockholders Equity

The increase is mainly that the Company incurred a profit as part of retained earnings account.

Results of Operations for 2022

Year ended December 31,2022 compared to year ended December 31,2021

For the year ended Dec. 31,2022, KRI's net loss from its business segments registered a decrease of 25.68% or P.398 million from P1.551 million in 2021 to P1.153 million in 2022.

Revenues

The total revenues decreased by 5.88% or P.259 million from P4.397 million for the 2021 to P4.138 million in 2022.

Real estate sales decreased by P .137 or 6.02% million from P2.281 in 2021 to P 2.144 million in 2022.

Rental and related services decreased by P.121 million or 5.73% from P 2.116 million in 2021 to P1.995 million in 2022.

Interest income increased by 3.28% or by P59,118 from P1.803 million in 2021 to P1.862 million in 2022. The increase was due to slight increase of interest rate of deposits of placements or cash and cash equivalents as offsetted by in significant decrease of interests derived from installment receivables. Other income was decreased by P.298 million or 10.34% from P.366 million in 2021 as compared to P.068 million in 2022.

Costs and Expenses

Cost of real estate sales and rentals decreased by 46.35 % or by P.237 million (from P.512 million in 2021 to P .275 million in 2022). One of the components of the costs was costs of sales and rentals which points the decrease mainly due to descending value of depreciation of assets..

Gross Profit

Gross profit margin for real estate sales in 2022 pegged at 93.045% and 93.916% in 2021. There was insignificant variance in amount since the cost of lot sold in 2022 as compared to 2021 are almost identical. The costs of rental represent 49.505% in 2022 and 46.349 % in 2021 as compared to the total cost of real estate sales and rental.

Total operating expenses decreased by P.157 million or by 3.50% in 2021 from P4.481 million in 2021 to P 4.325 million in 2022. The variances were brought about by the

decrease in depreciation, repairs and maintenance and commission expense accounts despite increases on loss on write off of CWT , taxes and licenses and personnel accounts.

Financial Condition as of December 31,2022 compared to December 31,2021.

As of December 31,2022 KRI, total assets increased by P.692 million or .48% from the P145.384 million balance as of December 31,2021 compared to P146.077 balance as of Dec. 31,2022. The following are the material changes in account balances:

26.19% Net Decrease in Cash and Cash Equivalent

The net increase mainly due to reclassification of cash items to investments in bonds-current. Note that Investment in Bonds account mostly classified as part of current assets

33.74% Increase in Short-term investments

The increase mainly due to above mentioned reclassification and the interest earned for the year.

46.20% Net decrease in Contract Receivables

The increase mainly due to recognition of single installment sale of lot despite collection of old accounts.

36.84% Net Decrease in Other Receivables

The decrease mainly was due settlement of advances.

6.70% Net increase in Real Estate Inventories Account

Mainly due to acquisition of additional lots despite compensated by a sale of one lot made during the year.

40.00% Decrease in Investment Properties

The decrease was mainly due to depreciation cost .

190.88% Net increase in Property and Equipment

The increase mainly due to purchase of office equipment which partially decreased by corresponding depreciation of equipment.

10.85% Decrease in Accounts Payable, Accrued Expenses and Other liabilities

The decrease in these accounts among others payment of VAT and accrued payables.

50.72%Net decrease in Contract Liabilities

The increase mainly due to refund of deposits to lessee and reversal of deposits to installment account receivable of sale of lot. .

0.81% Increase in Stockholders Equity

The increase is mainly the Company incurred a profit amounting P1.474 million.

KEY PERFORMANCE INDICATORS:

1.1. CURRENT RATIO - Measures ability to meet currently maturing obligations from existing current assets.

December 31,2023

CURRENT ASSETS	<u>₱ 148,981,504.00</u>	
CURRENT LIAB.	₱ 1,411,649.00	= 105.53272 : 1

December 31,2022

CURRENT ASSETS	<u>₱ 121,376,925.00</u>	
CURRENT LIAB.	₱ 1,063,522.00	= 114.12733 : 1

Current assets are sufficient to cover, if any, current obligations.

2.1. DEBT RATIO – Measures the relative amount of resources provided by shareholders and creditors. Indicates extent of leverage used and creditor protection in case of insolvency.

December 31,2023

TOTAL LIABILITIES	<u>₱ 3,066,285.00</u>	
STOCKHOLDERS EQUITY	₱ 145,992,737.00	= .021003 : 1

December 31,2022

TOTAL LIABILITIES	<u>₱ 2,503,420.00</u>	
STOCKHOLDERS EQUITY	₱ 143,573,329.00	= .017437 : 1

The creditors are very much protected in case of insolvency meaning the company has good indication to meet its long term obligations, (if any).

3.1 RETURN ON STOCKHOLDERS EQUITY RATIO – Measures rate of earnings on resources provided by shareholders.

December 31,2023

NET INCOME (LOSS)	<u>₱ 2,419,408.00</u>	
STOCKHOLDERS EQUITY	₱ 145,992,737.00	= 1.65721%

December 31,2022

NET INCOME (LOSS)	<u>₱ 1,152,913.00</u>	
STOCKHOLDERS EQUITY	₱ 143,573,329.00	= 0.803013%

The ratio in the current year indicates favourable result in yielding revenue to recover investment.

4.1 EARNINGS PER SHARE (EPS) – Measures the amount of earnings attributable to each share of common stock.

NET INCOME(Loss)	<u>₱ 2,419,408.00</u>	
NO. OF SHARES OUTSTANDING	70,166,407.00	= 0.03448

For the year ended the company's profitability in relation to each of its shares is improving as the ratio shows.

5.1 EQUITY RATIO - Measures total investment provided by stockholders.

December 31,2023		
STOCKHOLDERS EQUITY	<u>₱ 145,992,737.00</u>	
TOTAL ASSETS	₱ 149,059,022.00	= .9794291:1

December 31,2022		
STOCKHOLDERS EQUITY	<u>₱ 143,573,329.00</u>	
TOTAL ASSETS	₱ 146,076,749.00	= .9828623: 1

The total investments provided by the stockholders indicate a very favourable venture.

5.2 CREDITORS' EQUITY TO TOTAL ASSETS – Measures the amount resources provided by creditors.

December 31,2023		
TOTAL LIABILITIES	<u>₱ 3,066,285.00</u>	
TOTAL ASSETS	₱ 149,059,022.00	= 0.020571 : 1

December 31,2022		
TOTAL LIABILITIES	<u>₱ 2,503,420.00</u>	
TOTAL ASSETS	₱ 146,076,749.00	= 0.017137 : 1

The company's indication of being solvent is realistic and the same would be in relatively good long-term financial standing.

(5) Other Disclosures

Except as indicated in the Notes to financial statements and management's Discussion and Analysis of Financial Conditions and Results of Operations, there are no unusual items affecting assets, liabilities, equity, net income or cash flows for the interim period.

The accounting policies and methods of computation adopted in the preparation of the audited financial statements are consistent with those followed in the preparation of the Company's annual financial statements as of and for the year ended December 31, 2023.

There are no known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from the continuing operations.

Except for income generated from leasing and sale of lots, there are no seasonal aspects that have a material effect on the Company's financial conditions or results of operations. There are no unusual operating cycles or seasons that will differentiate the operations for the period ended December 31, 2023 from the operations of the rest of the year.

There are no changes in estimates of amounts reported in prior year (2022) that have material effects in the current period.

Except as discussed in the Management's Discussion and Analysis of Financial Condition and Results of Operations, and Financial Risk Exposures, there are no material events subsequent to December 31, 2023 up to the date of this report that have not been reflected in the financial statements for the interim period.

There are no material contingencies and any other events or transactions affecting the current interim period.

There are no known events that will trigger the settlement of a direct or contingent financial obligation that is material to the company.

Except for those discussed above, there are no seasonal aspects that have material effect on KRI's financial conditions or results of operations.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationship of the Company with entities or other persons created during the reporting period other than those that were previously reported.

The Company has no material commitments for capital expenditures and any significant elements of income or loss that did not arise from operations and seasonal aspects that had a material effect on the financial condition or results of operations.

There are no other information required to be reported that have not been reported in SEC Form 17-C.

ITEM 7. INDEPENDENT PUBLIC ACCOUNTANTS

- a. The principal accountant and external auditor of the Company is Sycip, Gorres, Velayo & Co. (SGV & Co.). The same accounting firm is being recommended for re-election at the meeting.
- b. Representatives of SGV & Co. for the current year and for the most recently completed fiscal years are expected to be present at the meeting. They will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions.

Pursuant to the General Requirements of SRC Rule 68, Par.3 (Qualifications and Reports of Independent Auditors), the Company has engaged SGV & Co. as external auditor, and Mr. Bienvenido M Rebullido has been the Partner -in-Charge effective 2019 to present. Prior to Mr. Rebullido the engagement partners of the external auditing firm (SGV & Co.) were Ms. Julie Christine Mateo (2016-2018) Ms. Belida T. Beng Hui (2015) Julie Christine Mateo (2009-2014), Josephine Estomo (2003 to 2008) and Cynthia Manlapig (1997 to 2002).

By virtue of SEC 17-C which was filed on line on November 23,2023 the following reports were filed with SEC through ICTD such as 2023 Annual Stockholders Organizational and committee meetings ,and SEC Form 20-IS filed on line also on August 25,2023.

FINANCIAL STATEMENTS

Expiry date of each deferred income taxes recognized (PAS 12.81 e)

PAS 12 paragraph 81 states that the entity shall disclose in the notes to the financial statements the amount (and expiry date ,if any) of deductible temporary differences, unused tax losses, and unused tax credits for which no deferred tax asset is recognized in the statement of financial position. The Company has recognized deferred income tax assets.

ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

The company's External Auditor is still SGV & Co. This has been the Auditor since 1998. There was no event in the past twenty four (24) years where SGV & Co. and the company had any disagreement with regard to any matter relating to accounting principles or practices, financial statement disclosure or auditing scope or procedure.

For 2023 the Audit fees for professional services rendered by our external auditor (SGV & Co.) amounted to P.250 million while for the last two (2) calendar years 2022 was P.160 million which was the same amount in 2021 ,these were exclusive of VAT and out of pocket expenses (estimated to be 10% of fee). However, the actual fees may exceed the estimates based on changes to the business or scope of work.

The estimated pricing and schedule of performance are based upon, among other things, our preliminary review of the Company's records and the representations the Company's personnel have made to SGV & Co. and are dependent upon the Company's personnel providing a reasonable level of assistance. Should SGV & Co. assumptions with respect to these matters be incorrect or should the condition of records, degree of cooperation, results of our audit procedures, or other matters beyond our reasonable control require additional commitments by the Audit company beyond those upon which our estimates are based. They may adjust their fees and plan the completion dates. Fees for any special audit-related projects, such as proposed business combinations or research and or/consultation on special business or financial issues, will be billed separately from the fees referred to above and will be the subject of written agreements.

PART III

CONTROL AND COMPENSATION INFORMATION

ITEM 9. DIRECTORS AND EXECUTIVE OFFICERS OF THE ISSUER

(1) Directors and Executive Officers

1. **FRANKLIN D. MATSUDA**, 56 years old, Filipino. *He has been elected member of the Board since 2003 up to present.* He was elected President in Aug. 2017. And in Aug. 2018 he was again re- elected as President and concurrent Chairman. He is also the Marketing Manager of Lordiz & Co., Inc. and Diz-Marc Fortune, Inc. since 2001 up to present. He was elected member of the Board of Directors of CMD foundation and Fordjem Enterprises, Inc. in 1995 up to present. He is also the President of Makeisha Developers, Inc. from 2005 up to present and the Treasurer of Blocks & Bricks Realty, Inc. from 2005 up to present. He is also a Director of State Cond IV Corp. since 2006 up to the present.

2. **FREDERICK D. MATSUDA**, 59 years old, Filipino. *He has been elected member of the Board since 1996. He had been a President since 2003 up to August 2017.* Last Aug. 2017 he was elected as *Vice President/Treasurer up to present.* He also served as Corporate Treasurer and member of the Board of Directors of Dizon Copper Silver Mines, Inc. in 1997 up to the present. Currently, he holds various positions in several other corporations, namely: Vice-President of Fordjem Enterprises, Inc., and Financial Management Consultant of Lordiz and Company, Inc. and Diz-Marc Fortunes, Inc.

3. **RAMONA ODILLA D. FELICIANO**, 52 years old, Filipino. She is the current President of Carillo Inc., Nisus Properties Inc. and FelDiz Properties Inc. She holds also the position of a Treasurer/Director of San Bartolome Rural Bank from 2008 to present of which she served also as President from 1998 up to 2007. She is also a Trustee of CMD Foundation.

4. **HERMOGENES T. TABBADA**, 63 years old, Filipino. He was independent director since 2014 up to July 2023. A first time nominee for election as an independent director of the Company. He worked at DCCD engineering Corp. in 1992-93 under special projects of the OICC-US Eng. Brigade. He held also the position of treasurer of Catalina Bldg. Ind. In 1993-2002. He is presently holding a senior position in Edifix Construction Co. since 2003 up to present.
5. **ROBERTO S. GUEVARA**, 73 years old, Filipino. *He was elected independent director since 2015 up to present.* In the past 10 years, he held various positions in different companies such as Radiowealth Finance Company and Seed Capital Corporation as President and CEO, as director also of Guevent Investment & Development Corp., G & S transportation Corp. and as an Independent director of Megaworld Corporation.
6. **LAWRENCE D. FELICIANO**, 58 years old, Filipino. *He has been elected member of the Board and for the first time in 2017 to replace his aunt who passed away in July 2017. He has been a Director of Carillo, Inc. a property management and realty company for the past 7 years and also a Director of Nisus Properties Inc. for 21 years.*
7. **ROMMEL NER C. MARIANO**, 55 years old, Filipino. **He was elected independent director last November 2023 up to present.** He held various positions in different companies such as Iners Corporation, Fins Trading, and One Mary Land Bldg. He has been in the Leasing Department since 2016 up to present.
8. **FRANCIS V. GUSTILO**, 74 years old, Filipino. *He has been appointed as Corporate Secretary of the Company since 2003 and elected as member of the board in 2003 to 2005 and 2011 to present.* A practicing lawyer and a registered Chemical engineer, he is also an Executive Director of Tindig Porac Development Foundation, Inc.; past president of Rotary Club of Paranaque East President for RY2001-2002, district 3830, Chairman Mary Help of Christians Pabahay Foundation, Inc., Corporate secretary, Celestino-Maria Dizon Foundation Inc., Director, Waste to Energy (Phils.) Holdings Inc. and Independent director Rural Electrification Financing Corp.
9. **VALENTINO M TROBADA**, 72 years old, Filipino. *He was appointed as Chief Financial Officer / Chief Accountant of the Company since April 2001.* Prior to his appointment he was an Audit Supervisor of DCSMI for the past 14 years and became also minesite Accountant for 4 years. He held also accounting positions in various companies such as Daikin Service Center Inc., Electronic Power Corp. and First Peso Savings.

Note: Board of Directors are elected every Annual Stockholder's Meeting.

(2) Significant Employees

No employee who is not an executive officer of the company is expected to make a significant contribution to the business. The business is not highly dependent on the services of any key personnel.

(3) Family Relationships

Frederick D. Matsuda, and Franklin D. Matsuda are brothers, while Ramona Odilla D. Feliciano and Lawrence Feliciano are cousins of brothers Frederick and Franklin Matsudas both the brothers and cousins belong to the third generation of Dizon clan.

(4) Involvement in Certain Legal Proceedings

No one among the company’s directors nor officers had been involved in any legal proceedings for the past 35 years up to the date of preparation of this report.

ITEM 10. EXECUTIVE COMPENSATION

Name and Position	2023	2022	2021
Franklin D. Matsuda <i>President/Chairman 2019 to present</i>			
Frederick D. Matsuda <i>Vice President/Treasurer</i>			
TOTAL FOR THE GROUP	₱884,880	₱851,280	₱833,280
ALL OFFICERS & DIRECTORS AS A GROUP UNNAMED	583,080	553,060	535,560
TOTAL DIRECTORS PER DIEM	₱60,000	₱60,000	₱67,500

SUMMARY COMPENSATION TABLE
ANNUAL COMPENSATION

Name and Position	Year	Salary	Bonus	Other annual compensation
Frederick D. Matsuda <i>Vice President/Treasurer</i>	2021	₱428,280		—
	2022	437,280		—
	2023	454,080		—
Franklin D. Matsuda <i>President/Chairman</i>	2021	405,000		—
	2022	414,000		—

	2023	430,800	—
All other officers and directors			
Francis Gustilo	2021	233,980	—
Corporate Secretary	2022	243,000	—
	2023	258,000	—
Valentino Trobada	2021	301,080	—
CFO/Chief Accountant	2022	310,080	—
	2023	325,080	—

Except for the above mentioned directors, all other directors have no standard arrangements, nor any other arrangements pertaining to compensation, either directly or indirectly. Furthermore, company has no existing Employment Contracts nor Termination of Employment and Change-in-Control Arrangements with its directors except as mentioned the President/Director, Vice-President/Director & Corporate Secretary/Director.

*The above named executive officers, and all other officers and directors as a group have never been holding and granted **outstanding warrants and options**.*

ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

(1) Security Ownership of Certain Record and Beneficial Owners

List of owners of more than 5% of the Company's stock

Title of Class	Name, Address of Record Owner & Relationship w/ issuer	Name of Beneficial owner & Relationship w/ record owner	Citizenship	Number of Shares held	Percent
Common Class B	Lordiz and Co., Inc. 14 Missouri St., San Juan, M.M. (No relationship with issuer)	Lourdes D. Dizon President	Filipino	10,360,350	14.77%
Common Class B	Diz-Marc Fortunes, Inc. 214 State Condo. IV Ortigas Ave., Greenhills, San Juan, M.M. (No relationship with issuer)	Teresita D. Dizon 0 President	Filipino	10,156,459	14.47%
Common Class B	Little Flower Corp. 14 Missouri St., San Juan, M.M.	Lourdes D. Dizon President	Filipino	6,615,632	9.43%

		(No relationship with issuer)				
Common Class B	Markeisha Developers, Inc. 40 Dragonfly St., Valle Verde 6, Pasig City 1604 (No relationship with issuer)	Jessica M. Polintan President	Filipino	5,607,343	7.99%	
Common Class B	Fordjem Enterprises, Inc. 40 Dragonfly St., Valle Verde 6, Pasig City 1604 (No relationship with issuer)	Fortunata D. Matsuda President	Filipino	4,707,504	6.71%	
Common Class B	Marcel D. Holdings Corp. Unit J 386 P. Guevarra St., San Juan, M.M. (No relationship with issuer)	Teresita D. Dizon President	Filipino	4,481,304	6.39%	
Common Class B	Lutgarda D. Lacson 14 Missouri St., San Juan, M.M. (No relationship with issuer)	Lutgarda D. Lacson	Filipino	3,945,833	5.62%	

(2) Security Ownership of Management

Title of Class	Name of Beneficial Owner	Amount & Nature of Beneficial Ownership	Citizenship	Percent of Class
Common	R. Alexander C. Dizon Chairman	3,593 "r"	Filipino	0.51%
Common	Frederick D. Matsuda President/Chairman	32,072 "r"	Filipino	0.0454%
Common	Franklin D. Matsuda Vice President	32,072 "r"	Filipino	0.0454%
Common	Lawrence D. Feliciano Director	747,973 "r"	Filipino	1.0591%
Common	Odilla D. Feliciano Director	747,973 "r"	Filipino	1.0591%
Common	Francis V. Gustilo Director/Corp. Secretary	27,695 "r"	Filipino	0.0539%
Common	Hermogenes T. Tabbada Independent Director	1 "r"	Filipino	0.0%
Common	Roberto S. Guevara Independent Director	1 "r"	Filipino	0.0038%

Common	Valentino M. Trobada Chief Finance Officer/Chief Accountant	597	"r"	Filipino	0.0003%
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AGGREGATE SHAREHOLDINGS OF DIRECTORS
AND OFFICERS AS A GROUP 844,004 "r" shares

(3) Voting Trust Holders of 5% or More

There are no persons or entities who hold 5% or more of any class of registrant's voting securities.

(4) Changes in Control

There are no arrangements which may result in a change in control of the registrant and no change in control has occurred since the beginning of the last financial year.

ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

None of the Directors, Officers or any individual member of their immediate families own 10% or more of the outstanding shares of the company. As mentioned above the company entered into Joint Venture Agreement with Dizon Lands Realty and Natividad Alimurung for the property located in Pampanga. Dizon Lands Realty has a bigger share in the agreement which is 50%.

PART IV EXHIBITS AND SCHEDULES

ITEM 13. CORPORATE GOVERNANCE

I. The evaluation system which established to measure or determine the level of compliance of the Board and top level management with its Revised Manual of Corporate Governance consists of Customer Satisfaction Survey which is filled up by the various functional groups indicating the compliance rating of certain institutional units and their activities. The evaluation process also includes a Board Performance Assessment which is accomplished by the Board indicating the compliance ratings. The above are submitted to the Compliance Officer who issues the required certificate of compliance with the Company's Manual of Corporate Governance to the Security and Exchange Commission.

II. To ensure good governance, the Board establishes the vision, strategic objectives, key policies, and procedures for the management of the company, as well as the mechanism for monitoring and evaluating Management's performance. The Board also ensures the presence and adequacy of internal control mechanisms for good governance.

III. There were no deviations from the Company's Revised Manual of Corporate Governance. The Company has adopted the Manual of Corporate Governance the leading

practices and principles of good governance, and full compliance therewith has been made since the adoption of the Revised Manual.

IV. The Company is taking further steps to enhance adherence to principles and practices of good corporate governance.

Pursuant to the requirements of the Securities Regulation Code, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KALAHI REALTY, INC.



FRANKLIN D. MATSUDA
President/Chairman of the Board



FREDERICK D. MATSUDA
Vice President/Treasurer



VALENTINO M. TROBADA
Chief Accountant

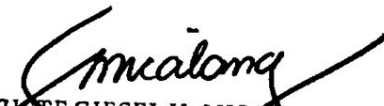


FRANCIS V. GUSTILO
Corporate Secretary

SUBSCRIBED AND SWORN to me before this 18 APR 2024 day of _____ 2024. Affiants exhibiting to me their government issued identifications, as follows:

NAMES	CTC NO.	EXPIRY
FRANKLIN D. MATSUDA	DL#N09-84-027759	2026/11/05
FREDERICK D. MATSUDA	DL#N098-00-27761	2033/01/18
VALENTINO M. TROBADA	DL#C018-10-14274	2024/09/09
FRANCIS V. GUSTILO	DL#N147-00-33305	2033/11/24

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NOTARY PUBLIC STE GIESEL H. MISALANG
Notary Public for and in the Cities of Pasig and San Juan
and in the Municipality of Alatorres, Metro Manila
Until 31 December 2024
Appointment No. 239 (2023-2024)
PTR No. 1719329 / San Juan / 1/2 / 2024
IBP No. 382450 / Manila III, 12/30 / 2023 (For MD 2024)
Roll of Attorneys No. 80600
MCLE Compliance No. VIII: 0003245: 17 July 2023/
Valid until 14 April 2028
Room 110 Marca Leon Limketkai Bldg., Ortigas Avenue
Greenhills, San Juan City, Metro Manila 1503

Kalahi Realty, Inc.

Suites 214-215, State Condominium IV
Ortigas Avenue, Greenhills
San Juan City, Philippines
Telephone Nos. 8570-3639

CERTIFICATION

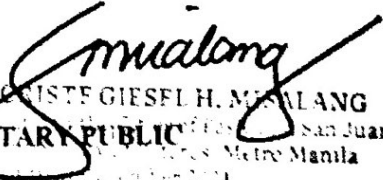
I, Frederick D. Matsuda, as the Vice President / Treasurer of Kalahi Realty, Inc., with SEC registration number 161872 with principal office at Suite 214 State Condominium IV, Ortigas Avenue, Greenhills, San Juan, Metro Manila, on oath state:

- 1) That on behalf of Kalahi Realty, Inc. I have caused this SEC 17-A to be prepared;
- 2) That I read and understood its contents which are true and correct of my own personal knowledge and/or based on true records;
- 3) That the company Kalahi Realty, Inc., will comply with the requirements set forth in SEC Notice dated June 24, 2020 for a complete and official submission of reports and/or documents through electronic mail; and
- 4) That I am fully aware that documents filed online which requires pre-evaluation and/or processing fee shall be considered complete and officially received only upon payment of a filing fee.

IN WITNESS WHEREOF, I have hereunto set my hand this ~~11th~~ ^{8th} ~~APR 2024~~ ^{APR 2024} day of April 2024.


Frederick D. Matsuda
Affiant

SUBSCRIBED AND SWORN to before me this ~~11th~~ ^{8th} ~~APR 2024~~ ^{APR 2024} day of April 2024, affiant exhibiting his Passport no. P4703704B expire on February 05, 2030.


ATTY. MA. GIESEL H. MAGSALANG
Notary Public for the Philippines
and in the City of San Juan, Metro Manila
Registration No. 10101-10101-10101-10101-10101
Appointment No. 234-2023-2024
PTA No. 1710-20 San Juan, 1-2-2024
IBP No. 382450 - Manila (12-30-2021 for MD 2024)
Roll of Attorneys No. 82000
MCLE Compliance No. VII (CV) 145-17 July 2023/
Valid until 14 April 2028
Room 110 Marcella Court, Amusement, Ortigas Avenue
Greenhills, San Juan City, Metro Manila 1503

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